



For immediate release

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INTECHRA ADDS NATIONAL LOGISTICS NETWORK, TWO ACQUISITIONS

JACKSON, Miss., (July 16, 2007) – Electronics lifecycle management (ELM) provider Intechra today unveiled the latest elements in its aggressive growth strategy with the launch of a national logistics network and two acquisitions.

The two acquisitions are Lifecycle Partners, with operations in New Hampshire and North Carolina, and BCS Logistics (BCS), a transportation company based in Dallas. These are Intechra's fifth and sixth acquisitions since last November. Intechra has successfully integrated the four prior acquisitions into its operations.

"The addition of Lifecycle will strengthen our Northeast operations and provide a key facility in the Southeast," said Intechra CEO Chip Slack. "Nationwide IT logistics is the one service that no one in the industry has solved satisfactorily. We believe we have the solution in our logistics network with BCS' expertise and experience to serve as the foundation."

LOGISTICS

A nationwide logistics network solves one of the most vexing problems for clients: secure, reliable transportation of IT assets.

"IT assets pose a unique challenge because they are both high value and high risk for corporations," Slack said. "Intechra's in-house management of logistics will bring peace of mind that clients cannot find with third-party shippers and will provide an audit trail for compliance with data security and environmental laws."

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Intechra's logistics network will offer clients a single, secure chain of custody for their IT assets. Intechra will have full-time logistics security specialists trained to handle IT assets and help clients manage the packing, scheduling and shipping.

The specialists will operate Intechra vehicles out of 19 logistics centers nationwide. The Intechra logistics fleet will initially include more than 25 vehicles, ranging from box trucks to tractor trailers.

Client assets will be in Intechra's possession throughout the transportation process until they arrive at an Intechra facility. Slack said that chain of custody is also an important part of auditing for compliance with data security and environmental laws.

The logistics network will be operational nationally by the end of third quarter.

BCS ACQUISITION

Intechra acquired BCS to be the backbone of its growing logistics operation. Terms of the deal were not disclosed.

"BCS brings the leadership, systems and credibility to execute our IT logistics strategy," Slack said.

The BCS management team is composed of former UPS executives with more than 100 years of combined experience in specialty transportation, dispatch, routing, GPS tracking and delivery confirmation. The company also has experience in target industries for Intechra, including the unique security requirements of healthcare and financial services clients.

"We are thrilled to join Intechra and make a positive difference in how IT assets are handled," said Brad Davis, BCS CEO. "Quality and customer service are hallmarks of both organizations. Our logistics expertise combined with Intechra's scale will provide a complete transportation solution for clients' assets."

LIFECYCLE ACQUISITION

The acquisition of Lifecycle Partners adds a second Northeast location (Merrimack, N.H.) and seventh facility to Intechra's nationwide processing network, as well as a logistics facility in Durham, N.C. for serving Mid-Atlantic and Southeast clients. Terms of the deal were not disclosed.

"Lifecycle bolsters our Northeast presence, gives us a valuable Mid-Atlantic location and adds a specialty in processing high-end storage equipment," said Slack. "This acquisition is another step in our plan to create an electronic lifecycle management company with the scope and scale to meet the needs of any client."

"We are excited to join Intechra and become part of the largest and fastest growing electronics lifecycle management company," said Tom Coots, Lifecycle Partners CEO. "Our clients are eager for the expanded services that none of our competitors can match."

With the acquisitions, Intechra has plants which can remanufacture and remarket more than 350,000 retired IT assets per month, including computers, monitors, laptops, routers, and servers. The company's recycling centers can recycle eight million pounds of electronics per month. In-house logistics centers will provide competitive secure transportation of assets for clients throughout the country.

Intechra is the only fully integrated ELM provider with a national footprint covering every region of the country, providing improved service on shipping and speed to market for remarketed assets. Intechra will implement processes at its newly-acquired facilities to achieve ISO certification as well as stringent security so that clients are assured of consistent services, regardless of geography. Intechra has a zero-landfill policy, ensuring all e-waste is fully recycled.

By 2009, consumers are expected to replace more than 800 million and dispose of or "retire" more than 512 million PCs. Large corporations are paying more attention to IT asset disposition and data destruction because of federal security and privacy laws such as the Sarbanes-Oxley, HIPAA and Gramm-Leach-Bliley Acts, as well as environmental legislation in 40 states addressing e-waste.

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**INTECHRA / BCS / LIFECYCLE
COMBINED COMPANY FACT SHEET**

Size

- Revenues exceed \$100 million a year
- Largest and fastest growing electronics lifecycle management (ELM) company in the U.S.
- Only completely integrated ELM company, with full complement of logistics, remanufacturing, remarketing, recycling and deployment capabilities
- Coast-to-coast processing facilities resulting in an unmatched geographic distribution across the U.S.
- Workforce over 680 – Intechra 600, BCS 40 (plus 250 contract couriers), Lifecycle 40

Operations Centers – size and capacity

Location	Size (sq. ft.)	Processing (assets/month)	Recycling (lbs./month)
Casa Grande, AZ	72,000		5 million
Columbus, OH	283,000	100,000	
Dallas	153,000	100,000	
Hartford, CT	85,000	60,000	
Los Angeles	80,000		3 million
Merrimack, NH	48,000	15,000	
Phoenix	100,000	75,000	
Total 7 plants	821,000	350,000	8 million

Logistics Centers (in addition to logistics hubs at the operations centers)

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|-------------|-----------------|--------------|
| • Atlanta | • Dallas | • Orlando |
| • Austin | • Durham | • Sacramento |
| • Baltimore | • Houston | • Seattle |
| • Chicago | • Oklahoma City | • Tulsa |

Electronic Lifecycle Management Services

- Remanufacturing
- Remarketing
- Recycling
- Redeployment
- Deployment
- Transportation
- Warehousing

Client Base

- Global 2000 corporations
- Small and medium-sized businesses
- IT VARs and systems integrators
- Municipalities providing electronics recycling
- Electronics manufacturers

Corporate Websites

- Intechra – www.intechra.com, www.intechraoutlet.com, www.intechralogistics.com
- Lifecycle Partners – www.lifecyclepartners.com
- BCS – www.bcsdelivers.com